

Scott Silberberg

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EDUCATION

King's College London • *London, England* • First-Class Honors **January 2018**
Master of Arts in Political Economy | Thesis: "Dissecting the Affordable Care Act: a New Keynesian Analysis of the Inefficiencies and Inequities Present within the American Private Healthcare System."

University of St Andrews • *St. Andrews, Scotland* • First-Class Honors **June 2016**
Bachelor of Arts in International Relations

WORK EXPERIENCE

MARWOOD GROUP • *New York, NY* **September 2022 - Present**
Senior Associate, Healthcare Advisory

- Perform due diligence on 60+ consulting projects to-date, examining trends in the Medicare, Medicaid and commercial markets to assess the likelihood as well as impact of change on a wide variety of health care businesses and potential investments
- Execute risk analysis and construct state-specific materials detailing coverage, reimbursement, and delivery dynamics in key medical, dental, behavioral, and mental health service areas
- Present key takeaways to private equity and corporate clients on state regulatory landscapes
- Manage a team of 2-3 Analysts, providing support to multiple Vice Presidents and Directors while coordinating multiple deadlines for projects, with typical turnaround times of 1-3 weeks

Associate **September 2021 - August 2022**

- Conduct primary and secondary research, including data collection and phone interviews with health care stakeholders and key opinion leaders, to determine regulatory and legislative outlook for client requests
- Synthesize information and develop comprehensive decks for client priorities and ad hoc requests, overseeing inquiries from initiation to delivery

HEALTH MANAGEMENT ASSOCIATES • *New York, NY* **July 2019 - August 2021**
Analyst, HMA Information Services

- Simplified Medicare and Medicaid market research for strategic planning in program evaluation, healthcare delivery development and health system restructuring
- Spearheaded development of Medicare market overview line of business, including competitive information on recent waiver demonstrations, financial and utilization metrics, and Medicare Advantage enrollment
- Provided clients with state-specific managed care opportunity assessments
- Managed multiple Medicaid RFP calendars, including health service area carve-outs and contract terms
- Edited and distributed Daily/Weekly Roundups to 30,000+ clients on the latest Medicaid and Medicare news

HOSPITAL FOR SPECIAL SURGERY • *New York, NY* **July 2018 - July 2019**
Research Assistant, Arthroplasty

- Managed data acquisition for award-winning research project at the country's leading orthopedic hospital
- Synthesized and presented weekly study outcome reports for project meetings involving principal investigators, senior physicians, fellows, biostatisticians and biomechanical engineers

AWARDS & SKILLS

The Bone & Joint Journal – Otto Aufranc Award for clinical study performed at HSS **2020**
Collaborative Institutional Training Initiative – Responsible Conduct of Research **2018**
King's College London – Prizes for 'Best Dissertation' & 'Best Student' **2017**
University of St Andrews – Dean's List for 2014/15 academic year **2015**
American Political Science Association – Edward Artinian Fund for Publishing **2015**

Skills: Adobe Creative Suite, Microsoft Office Suite, SQL, Qualtrics, WordPress

- Silberberg, S.** & Slomiany, M. (2023). *Opportunities In Fertility Services – The Importance Of State-Level Analysis* [White Paper]. The Marwood Group. <https://www.marwoodgroup.com/insights/>
- Slomiany, M., **Silberberg, S.**, & Freier, D. (2023). *Opportunities For Growth And Consolidation In The Cosmetic Surgery & Medspa Market* [White Paper]. The Marwood Group. <https://www.marwoodgroup.com/insights/>
- Romero, J., Wach, A., **Silberberg, S.**, Chiu, Y.F., Westrich, G., Wright, T.M., & Padgett, D.E. (2020). Malseating of Modular Dual Mobility Liners: Incidence and Implications. *The Bone & Joint Journal*, 102-B (7 Supple B), 20–26. <https://doi.org/10.1302/0301-620X.102B7.BJJ-2019-1633.R1>