

Scott Silberberg

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PROFESSIONAL SUMMARY

Healthcare policy and strategy leader with 10 years of experience advising clients on Medicaid, Medicare, commercial markets, and healthcare regulatory dynamics. Proven track record leading cross-functional teams to deliver actionable insights for executive decision-makers.

SKILLS

- Healthcare Policy & Strategy Leadership
- Medicaid, Medicare & Regulatory Expertise
- Commercial & Multi-Payer Market Analysis
- Healthcare Reimbursement & Financing
- Executive-Level Communication
- Client Engagement & Team Leadership
- M.A. in Political Economy
- Proficiency with Microsoft Office Suite, Adobe Creative Suite, Sigma, Qualtrics, & WordPress

WORK EXPERIENCE

MARWOOD GROUP • *New York, NY*

Vice President, Healthcare Advisory

December 2024 – Present

- Perform due diligence on 175+ consulting projects to-date, analyzing health policy trends across Medicaid, Medicare, and commercial markets to inform strategic investment and market-entry decisions
- Oversee project execution and supervise a team of five Analysts and Associates, coordinating multiple projects with 1-3 week turnaround times, presenting insights on state regulatory, market and payor landscapes, and delivering high-impact presentations on company outlook

Senior Associate

September 2022 – November 2024

- Directed a team of Analysts to assess market and regulatory risks, producing state-level analyses detailing utilization trends, provider contracting dynamics, and reimbursement across key healthcare sectors, including behavioral health, long-term care, fertility, pharmacy, and durable medical equipment
- Evaluated funding stability, payor coverage, and state regulatory requirements related to licensure, certificate of need, staffing, and provider operations

Associate

September 2021 – August 2022

- Led data collection and interviews with health plans and key opinion leaders to evaluate health policy, regulatory, and legislative trends impacting client strategy
- Synthesized market information and developed comprehensive decks for client priorities and ad hoc requests

HEALTH MANAGEMENT ASSOCIATES • *New York, NY*

July 2019 – August 2021

Analyst, HMA Information Services

- Developed Medicare and Medicaid market research for strategic planning in program evaluation, healthcare delivery development and health system restructuring
- Managed multiple Medicaid RFP calendars, including health service area carve-outs and contract terms
- Edited and distributed Daily/Weekly Roundups to 30,000+ clients, providing concise insights on key Medicaid and Medicare policy updates

HOSPITAL FOR SPECIAL SURGERY • *New York, NY*

July 2018 – July 2019

Research Assistant, Arthroplasty

- Managed data acquisition on patient outcome measures for use in value-based contracting between payors and HSS, the country's leading orthopedic hospital
- Synthesized and presented weekly study outcome reports for project meetings involving principal investigators, senior physicians, fellows, bio-statisticians and biomechanical engineers

EDUCATION

King's College London ♦ *London, England* ♦ First-Class Honors **December 2017**
Master of Arts in Political Economy | Thesis: "Dissecting the Affordable Care Act: a New Keynesian Analysis of the Inefficiencies and Inequities Present within the American Private Healthcare System."

University of St Andrews ♦ *St. Andrews, Scotland* ♦ First-Class Honors **June 2016**
Bachelor of Arts in International Relations

PUBLICATIONS

Silberberg, S. (2026). *Food-as-Medicine in U.S. Health Policy: Medicaid Innovation, Medicare Advantage Benefits, and the Emerging Coverage Framework* [White Paper]. The Marwood Group.
www.tinyurl.com/food-as-medicine-silberberg

Mahmood, N. & **Silberberg, S.** (2026). *ABCs of Autism 2.0: Provider Considerations For An Increasingly Scrutinized Sector* [White Paper]. The Marwood Group. www.tinyurl.com/aba-therapy-silberberg

Udupi, S. & **Silberberg, S.** (2024). *How Urgent Care Centers Can Position Themselves For Continued Growth After COVID-19* [White Paper]. The Marwood Group. www.tinyurl.com/urgent-care-silberberg

Silberberg, S., Mahmood, N., & Burke, C. (2023). *Opportunities In Fertility Services – Regulatory Considerations For Surrogacy Agencies* [White Paper]. The Marwood Group. www.tinyurl.com/surrogacy-silberberg

Silberberg, S. & Slomiany, M. (2023). *Opportunities In Fertility Services – The Importance Of State-Level Analysis* [White Paper]. The Marwood Group. www.tinyurl.com/IVF-silberberg

Slomiany, M., **Silberberg, S.**, & Freier, D. (2023). *Opportunities For Growth And Consolidation In The Cosmetic Surgery & Medspa Market* [White Paper]. The Marwood Group. www.tinyurl.com/medspa-silberberg

Romero, J., Wach, A., **Silberberg, S.**, Chiu, Y.F., Westrich, G., Wright, T.M., & Padgett, D.E. (2020). Malseating of Modular Dual Mobility Liners: Incidence and Implications. *The Bone & Joint Journal*, 102-B (7 Supple B), 20–26. www.tinyurl.com/HSS-silberberg

AWARDS

The Bone & Joint Journal – Otto Aufranc Award for clinical study performed at HSS **2020**

Collaborative Institutional Training Initiative – Responsible Conduct of Research **2018**

King's College London – Prizes for 'Best Dissertation' & 'Best Student' **2017**

University of St Andrews – Dean's List for 2014/15 academic year **2015**